

AGENDA

Multifamily Development

COMMUNITY OF PRACTICE

Thursday May 29th ▪ 11:00am – 12:30pm ET

Description: The multifamily development community of practice will focus on two pressing issues: strategies to contain development costs and shifting development priorities. Development leaders will reflect on how they are navigating the pressures of the last few years (and last few months!) and share potential solutions and collaboration strategies.

Facilitator: Dee Walsh | EVP & COO - Mercy Housing

Discussion:

Cost Containment Strategies

Discussion Starters

- Haley Norris | Director, Real Estate Development - True Ground Housing Partners
- Mary Elizabeth Evans | VP, Real Estate Development - Gulf Coast Housing Partnership
- Kathleen Laborde | President & CEO - Gulf Coast Housing Partnership

Discussion Questions

- What strategies is your team undertaking or considering to manage costs? *Such as:*
 - Are you collaborating differently with partners (architects, general contractors, landowners)?
 - Are you changing or streamlining designs?
 - Are you substituting materials or making different purchasing decisions?
 - Are you allocating staffing differently?

Shifting Development Priorities

Discussion Starters

- Matt Franklin | President & CEO - MidPen Housing

Discussion Questions

- What are you exploring? What are you moving away from?
- How are you shifting staff capacity?
- What types of partnerships or lending support would make your work more feasible right now?

Future Peer Exchanges:

- Virtual Peer Exchange | [September 25th at 2pm ET](#)
- Fall Member Meeting | San Diego | December 3 – 5th