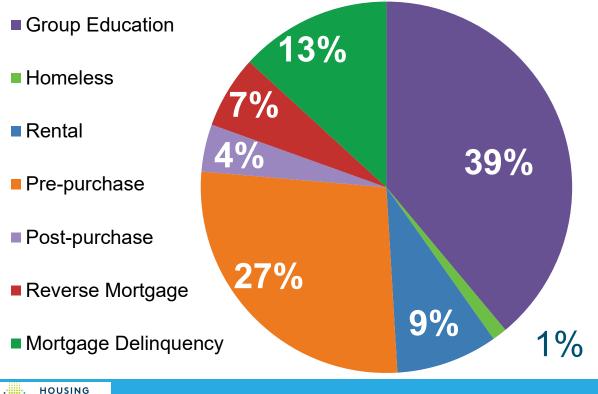


## **National Counseling Activity**



Fiscal Year 2019
Total
Counseling
Activity
1,015,911 Clients





## **Policy Priorities**

#### **Housing Counselor Certification**

- 39% of HUD approved agencies have at least one certified housing counselor as of mid-January

#### **CFPB No Action Letter**

Enables funding arrangements between lenders and housing counseling agencies

#### **Financial Literacy and Education Commission**

- Coordinates all federal efforts regarding financial literacy
- HUD housing counseling data collection is viewed as a model for other agencies





## **Housing Counseling & Technology**

#### **Service Delivery**

- Delivery of housing counseling
  - 85% of Clients prefer online or telephone counseling
- HUD study shows preference for housing counseling

#### **HUD 9902 Mapped to MISMO**

- Sets a foundation for sharing housing counseling data and improving data consistency
- Increases the visibility and awareness of housing counseling

#### **Data Standardization**

 Facilitates better communication between lenders and counseling agencies





# Client Management System Changes

#### HUD Plans Updates to 9902

- Updates to terminology to increase clarity and consolidate categories
- Establishes new categories to collect data on reverse mortgage delinquency and disaster preparedness and recovery
- Maintains data base of certified counselors





### **Affordable Housing**

#### In FY 2019, HUD Approved Counseling Agencies Helped:

#### 360,155 Clients

Worked with a housing counselor to develop a sustainable household budget

#### 15,233 Clients

Improved home conditions or home affordability

#### 152,370 Clients

· Improved their financial capacity

#### 30,036 Clients

Prevented or resolved a mortgage default

Pre-purchase counseling helps clients determine what is affordable. Mortgage default avoidance counseling helps sustainability.





# U.S. Dept. of HUD Office of Housing Counseling



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