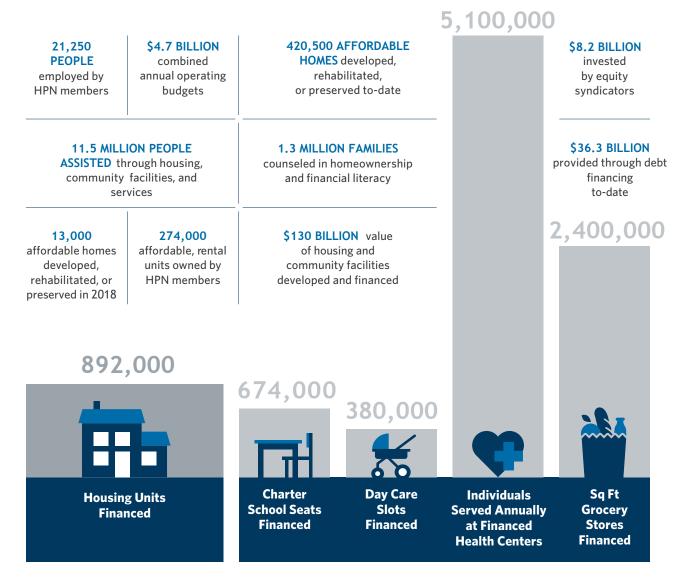


### **Membership Profile**

The Housing Partnership Network is a business collaborative of 93 of the nation's leading housing and community development nonprofits. These organizations share a common mission to provide affordable housing and sustainable communities for low-and moderate-income households. Members collaborate through peer exchanges that advance best practices in the field, and come together to create innovative, collectively-owned businesses that enhance their operations and impact. On Capitol Hill, HPN advocates for federal housing policies that enhance the long-term sustainability and impact of housing and community development nonprofits.

#### **IMPACT OF HPN MEMBERS**



### **DIVERSITY AND BREADTH OF HPN MEMBER'S CAPACITY**



## 77 MEMBERS DEVELOP REAL ESTATE

73

Rental developers

34

Homeownership/for-sale developers

65

Mixed-income developers

**57** 

Mixed-use developers

**3**6

Commercial developers

14

Offer lease-purchase or other hybrid-tenure models



## 46 MEMBERS ARE LENDERS AND INVESTORS

36

Commercial/ development lenders

24

Consumer mortgage lenders

E

**Equity syndicators** 

36

Certified CDFIs

19

Aeris Rated

20

**FHLB Members** 



# 35 MEMBERS ARE HOUSING COUNSELORS

32

Pre-purchase counseling & education

24

Foreclosure prevention

32

Post-purchase counseling & education

**2**0

Renter counseling

15

Homelessness prevention

4

Reverse mortgage counseling



### WHO DO MEMBERS SERVE IN THEIR RENTAL HOUSING UNITS?



75
SERVE FAMILIES
WITH CHILDREN



66 SERVE SENIORS



57
SERVE PERSONS WITH
SPECIAL NEEDS

(formerly homeless or disabled persons)