



Multi-Family Developers Roundtable

Dec 7, 2018

8:30 – 10:00 AGENDA

Feliciano Our Multi-Family Developers Communities of Practice is a learning community that fosters peer exchange to gain practical insights and improve performance and knowledge by discussing relevant strategic and tactical issues and exploring areas for collaboration. As we close out the year, and look ahead to another “interesting” year ahead, this session will enable you to discuss issues that are top of mind and share recent challenges and successes. The ideas you bring to the table will drive our conversation and peer sharing.

8:30 **Welcome and Introductions** – Chuck Wehrwein

8:40 **Opening Salvos – Brief Updates/Discussions**

- Implications of the LIHTC GAO Study
- Insights into HPN’s new member capital vehicle
- Underwriting resident services and the expanded FSS Program

9:00 **Open Forum**

Developers in the room will drive the topics, among ideas suggested:

- Approaches to efficiencies of scale
- Does climate change call for new development approaches?
- Containing building costs
- Permanent supportive housing
- Non-LIHTC financing models and underwriting for weaker markets

9:55 **Wrap Up and Next Steps**

10:00 **Adjourn**

